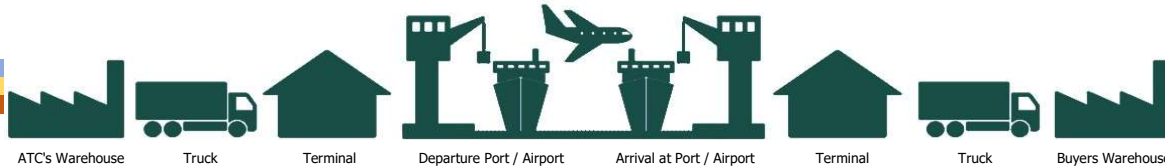


Incoterms® 2020



Responsibility Key
COST (freight)
RISK (loss/damage)
INSURANCE (cover)



Description	ATC's Warehouse	Truck	Terminal	Departure Port / Airport	Arrival at Port / Airport	Terminal	Truck	Buyers Warehouse	Freight / Risk	Additional Details	
All modes of transport											
EXW Ex Works <small>(Insert named place of delivery) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight ATC's origin Premises.	ATC is only responsible for making the goods available at our premises in the origin area.
	ATC (Risk)								Buyer	Risk ATC's origin premises.	The buyer bears the full risk from there to destination
	ATC (Ins.)								Buyer		
FCA Free Carrier <small>(Insert named place of delivery) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight Freight handler.	ATC is responsible for delivery (loaded onto truck) into the custody of the carrier provided by the buyer at ATC's premises.
	ATC (Risk)								Buyer	Risk Freight Handler.	Risk is transferred to buyer as soon as loading has taken place.
	ATC (Insurance)								Buyer		
CPT Carriage Paid to <small>(Insert named place of destination) Incoterms® 2020</small>	ATC (Cost)			ATC (Cost)					Buyer	Freight To destination.	ATC ships the goods to an agreed place of delivery (port at destination) and pays for the transport to the named destination.
	ATC (Risk)								Buyer	Risk First freight handler.	Risk is transferred to buyer upon leaving the warehouse at origin.
	ATC (Insurance)								Buyer		
CIP Carriage and Insurance Paid to <small>(Insert named place of destination) Incoterms® 2020</small>	ATC (Cost)			ATC (Cost)					Buyer	Freight To destination.	ATC ships the goods to an agreed place of delivery (port at destination) and pays for the transport and insurance to the named destination.
	ATC (Risk)								Buyer	Risk First freight handler.	Risk is transferred to buyer upon leaving the warehouse at origin although ATC pay for the insurance and freight.
	ATC (Insurance)								Buyer		
DAP Delivered at Place <small>(Insert named place of destination) Incoterms® 2020</small>	ATC (Cost)			ATC (Cost)					Buyer	Freight Place of destination	ATC ships the goods to an agreed place of delivery (e.g. warehouse) and pays for the transport and insurance to the named destination.
	ATC (Risk)								Buyer	Risk Arriving means of transport at destination.	Risk is transferred to buyer once the goods are made available for unloading on the arriving means of transport.
	ATC (Insurance)								Buyer		
DDP Deliver Duty Paid <small>(Insert named place of destination) Incoterms® 2020</small>	ATC (Cost)			ATC (Cost)					Buyer	Freight Destination	ATC ships the goods to an agreed place of delivery (warehouse) and pays for the transport, insurance and DUTY/TAXES to the named destination.
	ATC (Risk)								Buyer	Risk Destination	Risk is transferred to buyer once the goods are made available for unloading on the arriving means of transport.
	ATC (Insurance)								Buyer		
Sea and inland waterways											
FAS Free Alongside Ship <small>(Insert named port of loading) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight Shipside in port of departure	ATC is responsible for delivering the goods at the quay alongside the ship at the named port of departure.
	ATC (Risk)								Buyer	Risk Shipside in port of departure	Risk transfers to buyer once the goods are alongside the ship.
	ATC (Ins.)								Buyer		
FOB Free on Board <small>(Insert named port of loading) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight On board ship	ATC is responsible for delivery of the goods loaded on board the ship at port of departure.
	ATC (Risk)								Buyer	Risk On board ship	Risk is transferred to the buyer once the goods are on board the ship.
	ATC (Ins.)								Buyer		
CFR Cost and Freight <small>(Insert named port of destination) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight Port of destination	ATC pays for the freight to the named port of destination.
	ATC (Risk)								Buyer	Risk On board ship	Risk is transferred to the buyer once the goods are on board the ship.
	ATC (Ins.)								Buyer		
CIF Cost, Insurance and Freight <small>(Insert named port of destination) Incoterms® 2020</small>	ATC (Cost)								Buyer	Freight Port of destination	ATC pays for the freight and insurance to the named port of destination.
	ATC (Risk)								Buyer	Risk On board ship	Risk is transferred to the buyer once the goods are on board the ship.
	ATC (Ins.)								Buyer		

This chart is not intended to be used alone and should be used in conjunction with the Incoterms® rule book.